



2025 EDITION



WINTER WARRIOR PRODUCTS – FULLY STOCKED

The following specialized icemelters are now available at our warehouses:
Winter Warrior Enviro LEADer™ Icemelter

Winter Warrior CMA™ Icemelter

Winter Warrior Runway Control®

These products are in high demand for applications where environmental or corrosion concerns exist, such as:

- LEED Buildings
- Airports
- Ferries
- Parking garages with exposed metal
- Ship decks
- Bridges
- Railroad platforms
- Walk-in freezers



ORDER SUBMISSION REMINDER

Please ensure customers send their orders to: orderdesk@xynyth.com
This ensures orders are received and attended promptly. Customers can CC you or the XNYNTH Sales Team for visibility.

Note: Sales executives may be unavailable or busy during tradeshow, so direct submission to the order desk is critical.



ARCTIC HEATX™ AVAILABLE IN ALL WAREHOUSES



Arctic HeatX™ is now fully stocked and available in all warehouses, both by case and pallet.

- A full pallet = 24 cases (the most cost-effective option).
- For customers wanting to test before committing to a pallet, single case = 4 boxes per case are available.

This update comes directly from last season's feedback; XNYNTH has listened to and acted to provide more flexible options that support your sales efforts.



STORAGE & HANDLING REMINDER – JUGS AND PAILS

Do NOT double-stack products in jugs and pails. Double stacking can cause crushing, making products unsaleable. We've received concerns about this, please help avoid issues.

Proper stacking ensures smooth storage and 100% product integrity

U.S. THANKSGIVING

XNYNTH would like to wish all our American sales reps and customers a Happy Thanksgiving. The U.S. thanksgiving tradition is more closely tied to the 1621 harvest feast at Plymouth Colony. It is celebrated on the 4th Thursday of November, this year being Nov 27th, 2025.





CONCRETE CHIPPING & SPALLING – CAUSES

Concrete is one of the most durable and widely used building materials in the world. However, even this strong material can deteriorate when exposed to harsh winter conditions. One of the most common issues seen during cold weather is the chipping and spalling of concrete surfaces. We would strongly urge you to read an article recently added to the Resource Center on our website to better help our customers understand this issue. It is a very informative read. Here is a link directly to that article: <https://xynyth.com/resource/icemelter-concrete/causes-concrete-chipping-spalling.htm>

REMEMBRANCE DAY / VETERAN'S DAY

XYNYTH's office will be closed on Nov 11th, 2025, to in observance of Remembrance Day (Canada) / Veteran's Day (USA). Often commemorated by wearing poppies, Remembrance Day is a Memorial Day observed in Commonwealth member states since the end of the First World War.

This is to honor armed forces members who have died in the line of duty. We thank all our veterans for their service and bravery.:



FREIGHT PRE-PAID AND MULTI-DROP AVAILABLE

Pre-paid freight – on a truckload, XYNYTH will pre-pay the freight directly to our distributor or their customer. We require a Receiving contact and if the delivery location has a standard dock or if they require a flatbed for offloading.

- Canadian customers: Order must be 60,000 lbs. / 23 pallets. You may order mixed pallets.
- USA customers: Order must be 45,000 lbs. / 17 pallets. You may order mixed pallets.

In addition, for a nominal fee, XYNYTH can arrange a 1-time multi-drop between 2 locations. This way the customer can split a truckload between two warehouses and save extensively on arranging freight.

WAREHOUSE DETAILS

As XYNYTH operates warehouses across North America to better serve our customers. You can find all warehouse locations, addresses, and hours of operation on our website: <https://www.xynyth.com/company/warehouses.html>



SALES MATERIALS AVAILABLE FROM HEAD OFFICE

Before the season, XYNYTH sent literature and samples to your address. If you need more, contact your XYNYTH sales executive – we'll be happy to mail additional copies to you or your customers.

CUSTOMERS SWITCHING TO PAYING VIA EFT/ACH

Did you know that there is a huge savings to be had if customers pay their invoices via EFT(ACH), also known as direct deposit. With the recent Canada Post strike, we reminded many customers that they would save on average \$1 per cheque, based on our experience. This really adds up over the month, and direct deposit is so much more secure than sending traditional cheque payments. It is fast and easy to do. We would encourage you to talk to your customers and have them reach out to their banks to find out how easy it is to get set up and get going with this payment method.



FARMER'S ALMANAC – WINTER 2025 / 2026

According to the Farmer's Almanac, early predictions call for:

- Snowfall: Above-normal snow is forecast from Atlantic Canada through northern Quebec and Nunavut, western Ontario, and the northwestern Prairies into southern Yukon.
- Frequent snowstorms in New England should keep snow lovers happy.
- The Great Lakes, Ohio Valley, and North Central states are set for a classic winter wonderland, while the Pacific Northwest mountains are gearing up for some impressive snowfall totals.